



513 S Main St, Aberdeen, SD 57401  
CALL: 1-800-872-2263  
[www.taylormusic.com](http://www.taylormusic.com)

# 30 Payment Beginner Program

## Our Program Offers

Easy Order Process  
Major Brand Instruments  
Return Any Time Option  
Exchange Option

NO Interest!  
NO Finance Charges!  
NO Hidden Fees!  
NO Surprises!

FREE Supplies  
FREE Warranty  
FREE Shipping



## Information & Terms

### Monthly Payments

The monthly payment is the same for the entire length of the 30 Month contract. At the end of the 30 month period, assuming payments are up to date, the account will be Paid In Full.

### Sales Tax

There is NO Sales Tax charge unless the instrument is shipped to or within the State of South Dakota. If within South Dakota, sales tax will be added to the monthly payment.

### No Interest or Finance Charges

There are NO INTEREST or FINANCE CHARGES associated with this contract.

### No Insurance Charge

Taylor Music, Inc. does not include insurance on my instrument nor does Taylor Music, Inc. make any insurance charge. Many homeowner policies cover instruments. **Contact your agent for coverage.**

#### FINANCE EXAMPLE

##### 30 Payment Purchase Contract With Return Option

TOTAL SALES PRICE	\$720
YOUR FIRST PAYMENT	\$24
AMOUNT FINANCED	\$696
<b>TOTAL OF PAYMENTS</b>	<b>\$720</b>
<b>FINANCE CHARGE</b>	<b>0%</b>

### Free Shipping

The instrument will be shipped by UPS/Fedex Ground **FREE** within the continental United States. Shipments to Alaska, Hawaii, AE, AA, AP, Guam, Puerto Rico, and the Virgin Islands will be shipped by Priority Mail with 1/2 of the shipping costs paid by the customer. Any expedited shipping methods such as UPS 2nd Day Air will be additional.

### Free Music Stand, Book & Supplies

An assortment of supplies (reeds, oils, swabs, sticks, etc.), music stand and book are provided **FREE** with each Beginner Instrument. Free supply assortments vary from instrument to instrument. Retail Value \$47 to \$83 worth depending upon instrument.

### Free Service Warranty for 30 Months

Instrument repairs will be done at NO CHARGE at the Taylor Music, Inc. location during the 30 Month Contract period. (Customer pays mailing costs in. Taylor Music pays return costs.) The FREE Service Warranty keeps the instrument in good playable condition. It does not include services such as cosmetic, polishing, etc.

**Questions? Please feel free to call 1-800-872-2263.**

### Contract Cancellation & Return Option

This contract can be canceled any time during the 30 months by returning the instrument with payments up to date. Payments paid are non-refundable if canceled and returned.

Instrument returns are to be sent directly to our corporate location:

- ~ Taylor Music, Inc, 513 South Main Street, Aberdeen, South Dakota 57401
- ~ [Link to UPS for easy instrument return shipping process: www.ups.com](http://www.ups.com)

### Processing Time

Please allow 1 to 2 business days for In-Store processing of the account.

**Questions regarding your order?** Please feel free to contact us at 1-800-872-2263.



## Beginner Program Information & Terms continued....

### Free Instrument Exchange Policy

There is no charge for changing instruments. As long as the exchange is within the **30 Month Contract Period** it is possible to exchange for another beginner instrument in comparable condition offered on the payment plan. All payments made will apply towards the 2nd instrument.

(Example: Clarinet for Alto Sax; Trumpet for Trombone)

**String Instruments:** Size changes for string instruments (violins, violas, & cellos) will be made at no additional charge for a string instrument.

### Making Your Payments

A coupon book will be mailed showing the payment amount due and due date for each month. Payments are to be received by the 5th of each month. Payments can be made by Check or Automatic credit/debit card.

~ **Automatic payments are drawn on the 5th of each month.**

Authorization for Automatic credit/debit card payment can be indicated on the contract.

~ **Payments by Check are to be payable to Taylor Music, Inc. and mailed to:**

Taylor Music Inc, 513 South Main Street, Aberdeen, South Dakota 57401.

**Late Charges** ~ There is a late fee of \$5.00 on payments over 30 days past due.

### Subject to Credit Approval

This contract application is subject to Credit Approval. A consumer report from credit reporting agencies will be obtained in considering this application and for the purpose of update, review, or collection. All information is private and complies with our Privacy Policy.

**We meet the challenges  
of a string instrument and  
your growing child.**

**Our String Program Grows  
with Your Child.**

### Instrument Choices

**Violin sizes:** 1/4, 1/2, 3/4, 4/4

**Viola sizes:** 13", 14", 15", 16" (16 1/2" Beginner Return Models only)

**Cello sizes:** 1/2, 3/4, 4/4

Beginner Return & Used Models at Reduced Prices - *Limited Availability*

### Exchange

Exchange for a larger size and apply all payments for the full 30 month period. Exchange is made with an instrument in comparable condition. You can exchange for any student band instrument on the 30 Month Payment Plan (example: violin for clarinet).

### Upgrade Option

If you start with a Used or Beginner Return model you may upgrade to a new string instrument. All payments made apply if done before the contract ends. **Example:** *Start with a Beginner Return violin at \$20.00 and upgrade to a new 4/4 for \$24.00.*

### SPECIAL String Upgrade

We offer a select line of step-up Intermediate & Professional Eastman violins, violas and cellos on our 10 payment plan. Upgrade before your 30 payment contract ends and receive full payment credit.



### String Sizing Chart

Have student extend their arm and measure distance from armpit to fingertip.

Guide Only Check with Instructor for proper fitting.	
<b>Violin</b>	<b>1/4</b> - 18 1/2" to 20 1/2"
	<b>1/2</b> - 20 1/2" to 22 1/4"
	<b>3/4</b> - 22 1/4" to 23 3/4"
	<b>4/4</b> - 23 3/4" & up
<b>Viola</b>	<b>13</b> - 23 1/4" or less
	<b>14</b> - 23 1/4" to 24 3/4"
	<b>15</b> - 24 3/4" to 26"
	<b>16</b> - 26" to 27 1/4"
<b>Cello</b>	<b>16 1/2</b> - 27 1/4" & up
	<b>1/4</b> Height up to 4' (18"-20" Arm length)
	<b>1/2</b> Height 4'-4'6" (20"-22" Arm length)
	<b>3/4</b> Height 4'6"-5' (22"-24" Arm length)
	<b>4/4</b> Height 5' & Up (24" & Up Arm length)

# Beginner Program Prices

30 Month Purchase Contract • Return & Exchange Options • NO Interest!

Prices Effective April 1, 2024

**FREE  
Supplies!**

**FREE Shipping!**  
within Contiguous US\*  
\*AK, HI & APO:  
1/2 Priority 1st Class Mail



Beginner Return & Econo Overhauled  
Instruments are Limited Stock

WOODWINDS

## Flutes

### Closed Hole Flutes

New Gemeinhardt 1SP . . . . . **\$18 a mo**  
Beginner Return Gemeinhardt 2SP . . . **\$20 a mo**  
**Special** New Gemeinhardt 2SP . . . . . **\$22 a mo**  
*Regularly \$25* J1 Headjoint & Deluxe Case

### Open Hole Flutes

**Special** New Gemeinhardt 3OB . . . . . **\$26 a mo**  
*Regularly \$28* Offset G/A, Low B

## Clarinets

### Resonite/Plastic Body Bb Clarinets

**Special** Econo Overhaul . . . . . **\$16 a mo**  
*Regularly \$18*

Beginner Return . . . . . **\$22 a mo**  
New Premium Brands . . . . . **\$25 a mo**

### Wood Body Bb Clarinets

Econo Overhaul . . . . . **\$25 a mo**  
New Premium Brand . . . . . **\$35 a mo**

### Bass Clarinets

Econo Overhaul . . . . . **\$50 a mo**  
New Premium Brand . . . . . **\$75 a mo**

## Oboes

Econo Overhaul Basic System . . . . . **\$40 a mo**  
New Premium Brand Plastic Basic System . **\$75 a mo**

## Saxophones

### Alto Saxophones

Econo Overhaul . . . . . **\$40 a mo**  
**Special** New Buffet 100 Series High F# . . **\$50 a mo**

*Regularly \$55*  
New Select Premium Brands . . . . . **\$55 a mo**

### Tenor Saxophones

Econo Overhaul . . . . . **\$50 a mo**  
**Special** New Antigua TS2150 High F# . . **\$55 a mo**

*Regularly \$65*  
New Select Premium Brands . . . . . **\$65 a mo**

PERCUSSION

### Bells

New Majestic 32 Note Bell Set; . . . . . **\$12 a mo**  
with Carrying Bag w/Wheels

### Drum Kit

New Pearl Snare Drum Kit; no bells . . . . . **\$12 a mo**  
with Carrying Bag w/Wheels

### Drum Kit w/32 Note Bell Set

Beginner Return Premium Brand Kit w/Bells . . . **\$16 a mo**  
New Pearl Snare Kit w/Majestic Bells . . . . . **\$20 a mo**  
with Backpack Bag (no wheels)

New Pearl Snare Kit w/Majestic Bells . . . . . **\$22 a mo**  
with Carrying Bag w/Wheels

BRASSWINDS

## Cornets

New w/Shepherd's Crook Bell . . . . . **\$30 a mo**

## Trumpets

Beginner Return Bach, Conn, King . . . . . **\$25 a mo**  
New Premium Brands, Brass finish . . . . **\$30 a mo**  
New Premium Brands, Silver finish . . . . **\$35 a mo**

## Trombones

New Blessing Tenor BTB1380 . . . . . **\$25 a mo**  
New Premium Tenor Brands. . . . . **\$30 a mo**

## French Horns

### Single F Horns

Econo Overhaul . . . . . **\$40 a mo**

### Double F/Bb Horns

Demo Conn & Holton . . . . . **\$125 a mo**  
New Premium Brands . . . . . **\$140 a mo**

## Baritones

Econo Overhaul Bell Front . . . . . **\$45 a mo**  
Econo Overhaul Upright Bell . . . . . **\$55 a mo**  
New Premium Brand, Upright Bell . . . . **\$75 a mo**

## Violas

### 13", 14"

Beginner Return . . . . . **\$20 a mo**  
New . . . . . **\$25 a mo**

### 15", 16"

New . . . . . **\$25-30 a mo**

### 16 1/2"

**Special** Beginner Return. . . . . **\$22 a mo**  
*Regularly \$25*

## Violins 1/4, 1/2, 3/4, 4/4

Beginner Return . . . . . **\$20 a mo**  
New . . . . . **\$25 a mo**

## Cellos 1/2, 3/4, 4/4

Beginner Return . . . . . **\$40 a mo**  
New . . . . . **\$45 a mo**

STRINGS

## 30 PAYMENT PURCHASE CONTRACT WITH RETURN OPTION

DATE

PLEASE SEND ME THE  BEGINNER INSTRUMENT FOR  \$  A MONTH  
(Instrument Selected) (SD Residents Add Sales Tax)

I HAVE ENCLOSED MY FIRST PAYMENT. (Check, Money Order or Credit/Debit Card listed below.)

I AGREE TO PAY THE SAME AMOUNT EACH MONTH UP TO A TOTAL OF 30 MONTHS.

I CAN END THIS CONTRACT ANYTIME BY RETURNING THE INSTRUMENT WITH PAYMENTS UP TO DATE TO TAYLOR MUSIC. IF I DECIDE TO CANCEL AND RETURN, PAYMENTS PAID ARE NON-REFUNDABLE.

THERE ARE NO INTEREST OR FINANCE CHARGES.

Complete  
sections

**TO RETURN  
SEND  
DIRECTLY TO:**

**TAYLOR MUSIC  
513 S MAIN  
ABERDEEN, SD  
57401**

**DO NOT  
RETURN  
TO SCHOOL**

**\*SUBJECT  
TO CREDIT  
APPROVAL**

### Do Not Write In This Space

#### WE WILL COMPLETE THIS SECTION

(Instrument)

(Brand)

(Model)

(Serial Number)

1. TOTAL SALES PRICE (the total cost of your purchase on credit including your first payment)
2. YOUR FIRST PAYMENT (down payment)
3. AMOUNT FINANCED (amount owing after first payment.)
4. TOTAL OF PAYMENTS (Total you will have paid when all payments have been made)
5. FINANCE CHARGE: There is NO FINANCE CHARGE. The total payments is the same as the single payment price. **-0-**
6. PAYMENT SCHEDULE: Each payment is the same as the first. A payment is due each month until 30 payments (including the first) have been made.
7. We do not include insurance, nor do we make any insurance charge.
8. There is a late fee of \$5.00 on payments over 30 days past due.

\* **Subject to Credit Approval:** I understand this contract application is subject to credit approval. I authorize Taylor Music, Inc. to obtain a consumer report from credit reporting agencies in considering this application & for the purpose of update, review or collection of my account. All information is private & complies with our Privacy Policy.

PARENT NAME (PRINTED)

STUDENT NAME

PARENT SIGNATURE

SCHOOL NAME

SOCIAL SECURITY #

HOME PHONE # (  )

MOBILE PHONE # (  )

WORK PHONE # (  )

ADDRESS

CITY, STATE, ZIP

E-MAIL ADDRESS

### Different Shipping Address?

**UPS DELIVERY** Street addresses only.  
UPS will not deliver to a PO Box.

Name

Street Address

Street Address

City, State, Zip

**FAX THIS CONTRACT WITH YOUR 1st PAYMENT ON CREDIT/DEBIT CARD (VISA, MC, DI, AE)**

**I UNDERSTAND ONLY MY 1st PAYMENT WILL BE CHARGED.**

**(Initial if YES)  YES Charge future payments to my credit card each month.**

**CREDIT CARD #  EXP  CVV2 CODE**

VI, MC, DI: 3 digit code on back of card  
AE: 4 digit code on front of card

**NAME LISTED ON CREDIT CARD:**

### Questions / Order

**Call: 1-800-872-2263**

**Fax: 1-605-225-2051**

**Email: [music@taylormusic.com](mailto:music@taylormusic.com)**

**Web: [www.taylormusic.com](http://www.taylormusic.com)**

TAYLOR MUSIC, BY:

Sales Representative 2024

## FREE Supplies & FREE Book

Each beginner instrument receives a FREE Music Stand, Care Kit, Music Book and Supplies (check one box for Book Choice).



☐ Accent on Achievement



☐ Essential Elements



☐ Habits of a Successful Beginner



☐ Measures of Success



☐ Sound Innovations



☐ Standard of Excellence



☐ Tradition of Excellence

**STRINGS**



☐ Essential Strings



☐ Measures of Success



☐ Orchestra Expressions